



SAFE Security®
2440 Camino Ramon, Suite 200
San Ramon, CA 94583
Tel: 800-669-7779
www.safesecurity.com

PRESS RELEASE

(For Immediate Release)

SAFE SECURITY ACQUIRES SAFEGUARD SECURITY

San Ramon, CA, August 20, 2014 --

SAFE Security announced today that it has acquired Safeguard Security and Communications, Inc. based in Scottsdale, AZ, representing approximately \$1.5 MM of RMR and 25,000 customers.

Paul Sargenti, SAFE Security President and CEO, comments “We are excited to partner with this fine company and intend to maintain the operations that have made Safeguard one of the premier regional security companies in the United States. Safeguard’s and SAFE’s cultures are an excellent fit and we intend to continue the tradition of excellence that has made Safeguard a success for over 50 years. I think this is a great match and I look forward to partnering with Safeguard and welcome the opportunity to work together.”

John Jennings, Safeguard Security CEO said, “When I decided to sell Safeguard Security and begin a new chapter for me and my family, it was crucial to pick the right buyer. Honestly, there was only one choice I thought would be the right match for continuing the tradition of excellence I’ve worked so hard to establish. Paul Sargenti and SAFE Security are known for fair dealing and common sense when it comes to mergers and acquisitions. I wanted the buyer for my company to appreciate what I’ve accomplished, as well as a buyer with a culture that would respect the people who helped me build Safeguard. I’m confident that together SAFE and Safeguard will continue to serve the Arizona market with distinction and quality.”

About Safeguard. Founded in 1961, Safeguard focused on carriage trade customers, particularly those who had second homes in the Paradise Valley area outside of Phoenix, AZ. From that focus Safeguard quickly became the first choice security company for gated communities requiring patrol and guard services. With a reputation for quality installations and responsive customer care, Safeguard also added school districts, HOA’s and commercial customers to its customer base. Safeguard’s reputation for quality security services in the greater Phoenix, Tucson, and Prescott markets for over 50 years has established a trade name to be admired. John Jennings, CEO of Safeguard Security, has grown his business so that it currently ranks 32nd in Security Distribution and Marketing (SDM 2014) Magazine.

About SAFE Security. Founded in 1988, **SAFE Security** consistently ranks among the top 25 largest security alarm companies in the United States (Security Distributing and Marketing magazine, SDM 100, May 2014), and is one of the few fully national alarm companies with operations in 50 states, Puerto Rico and Canada. The “SAFE Companies” umbrella includes SAFE Security, a full service alarm company, SAFE Monitoring Technologies and California Security Alarms, Inc., a full service alarm company. SAFE’s platform includes an experienced management team, wholly-owned central monitoring station, an active Dealer Program, authorized national service provider network and the resource infrastructure to provide business and account management services, all kept current to allow for expansion in all areas. SAFE focuses on excellence in customer service and provides a full range of services for dealers in its SAFE Dealer Network such as monitoring, billing, collections, and marketing, and has maintained a reputation for stability and integrity in the industry.

Buyer was advised by SPP Advisors.

Contact Karen McQueen, karen.mcqueen@safesecurity.com, or (800) 669-7779, ext. 4210